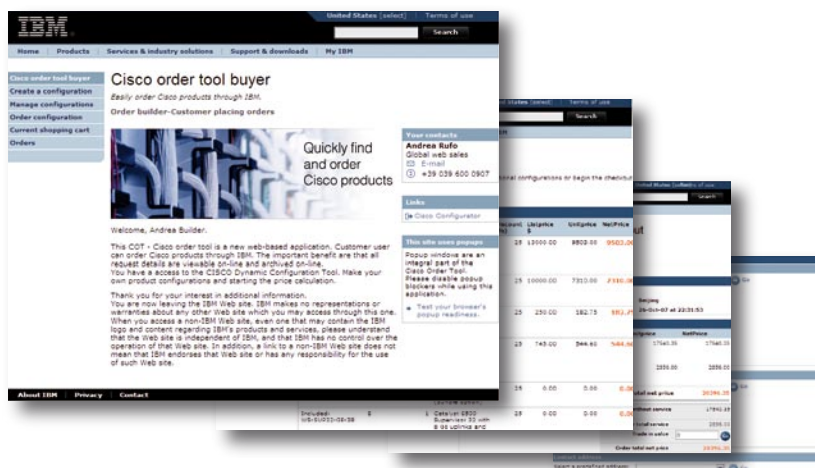


IBM e-Ordering Solution: Tailored Portal for IBM Customers



Highlights

- ***Solution for efficient IT procurement at IBM***
- ***Online price calculation with your individual terms and conditions***
- ***Configuration and ordering of hardware and services***
- ***Support of your purchasing strategy and IT standardisation***
- ***Acceleration of the purchasing process and time saving***
- ***No additional software/no installation required***

Price Calculation and Ordering of Hardware and Services

Despite existing frame agreements with suppliers, procurement of IT components and the associated services is often complex and time-consuming. The reason for this lies in the necessary coordination process between IT and purchasing departments with the system integrator and the system supplier to obtain individual product configurations, current prices and delivery dates.

The situation is aggravated by different IT systems of the participants in the procurement process. You can simplify and rationalise this process with our free e-ordering solution for IT infrastructure processes.

IBM e-Ordering Solution: Powerful and Efficient

With the IBM e-Ordering Solution, IBM offers you fast access to simple online price calculation and ordering of hardware and services. Originally

developed under the name of CISCO Order Tool for Customers with IBM Frame Agreements for Cisco Systems, this IBM premium service is now available as well for network, workplace and mobility projects with several alliance partners.

A portal specially adapted to your company that offers a possibility of coupling to your ERP system supports you easily and without additional software installations in the implementation of your purchasing strategy. It also enables fast and transparent price finding for you when looking for product configurations and maintenance services specific to your enterprise. This takes the burden off your IT and purchasing staff and gives you the time to concentrate on the essential aspects of your work.

Be it as a pure source of information or as an individual ordering possibility, the IBM e-Ordering Solution offers you an extensive solution package:

- *Individual network portal*
- *Password-protected access*
- *SSL 128-bit data encryption*
- *Online price calculation*
- *Efficient procurement*
- *Interfacing to your ERP system*
- *Diverse expansion possibilities*
- *24h access possible*

Convenient Solution for Your IT Management

The IBM e-Ordering Solution offers you genuine added value in terms of efficiency, reliability and operating convenience: once an encrypted and password-protected area has been set up by your IBM Web Solution Team, you have immediate access to all contact data of your IBM sales and service team, your specific terms and conditions and additional agreements for network products and services.

With its diverse functions, the IBM e-Ordering Solution is therefore excellently suitable as a reliable source of information and a convenient purchasing portal for your specific product configurations and services. A large number of the most diverse product options is at your disposal, configured by you yourself or the IBM specialist to suit your requirements and included in the suggestion list. In particular enterprises based on a decentralised organisation with widely ramified structures therefore acquire a simple and practicable possibility of standardising IT infrastructure procurement. You can also put individual configurations together according to your requirements.

With a mouse click you calculate your special offer price – on the basis of the terms and conditions agreed with IBM and including daily updated dollar/euro conversion and convenient ordering possibilities. It goes without saying that you can also send questions on configuration, prices and delivery time to your IBM contact, or request support, directly out of the solution.

Seamless Integration

The IBM e-Ordering Solution was conceived for Internet Explorer, can be integrated seamlessly in your

existing IT environment and offers a number of convenient functions:

- *Integration of internal release processes*
- *Different user levels*
- *Optional release functions*
- *Online ordering*
- *Price determination in real time*
- *Default user profiles*
- *Use of the original manufacturers' configurators*
- *Insight into the ordering history*

The product and service catalogues are at your disposal for integration in your e-procurement system both via the Web and also over our e-commerce interface. This direct interfacing involves high data quality and additionally shortens your processing times.

Application Areas

The IBM e-Ordering Solution is suitable for all IT infrastructure and infrastructure management projects with IBM alliance partners. Regardless of whether networks, communication infrastructure, network migration or workplace equipment are involved – with IBM e-Ordering you get a convenient possibility of efficiently managing your IT infrastructure without much effort. It goes without saying that personal support by IBM specialists is still at your disposal.

Exploit this free premium service, which many of our large customers are already profiting from!

Availability and Installation

Our experts from ibm.com will be pleased to assist you with business and IT consulting on use, provision and activation of your IBM e-Ordering Solution. Availability depends on individual conditions and customer requirements by arrangement with your ibm.com Web Solution advisor.

Contacts

For further information, please consult your IBM contact or email us at wse02@it.ibm.com



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